



## CITY OF LODI

## COUNCIL COMMUNICATION

AGENDA TITLE: Award Contract for Armory Park and Softball Complex Concession

MEETING DATE: February 19, 1992

PREPARED BY: Parks and Recreation Director

**RECOMMENDED ACTION:** That the City Council adopt the attached resolution awarding the contract for operation of concession stands at Armory Park and the Softball Complex to Food and Fun Concessions of Stockton for the period February 19, 1992 through December 31, 1995.

**BACKGROUND INFORMATION:** On January 15, 1992 the City Council authorized the solicitation of proposals for operation of the concession stands at Armory Park and the Softball Complex for the period February 19, 1992 through December 31, 1995. Proposals were received from four vendors prior to the deadline. January 27, 1992: Food and Fun Concessions of Stockton, Snack Attack of Stockton, Nor-Cal Carts of Stockton, and Gloria's Catering of Lodi.

Proposals were evaluated on the basis of experience in concession operations, reputation, and percentage of gross receipts returned to the City. Although Snack Attack and Nor-Cal Carts offered higher percentages of return (28% and 30%, respectively), the experience and reputation offered by Food and Fun Concessions suggests that the best interests of the City would be well-served even at the 25% rate of return proposed by Food and Fun. (Gloria's Catering offered a 20% return).

Currently the concession operators at Spanos Center on the University of Pacific campus, Food and Fun Catering has shown the ability to provide high-quality food and service in a professional manner while offering a reasonable rate of return. For this reason, staff recommends that the City Council award the contract to Food and Fun Catering for the operation of concessions at Armory Park and the Softball Complex.

**FUNDING:** None required. The operation will generate revenue for the City of Lodi.

  
Ronald Williamson, Parks & Recreation Director

APPROVED: 

THOMAS A. PETERSON  
City Manager



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RESOLUTION NO. 92-33

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A RESOLUTION OF THE LODI CITY COUNCIL  
AWARDING THE CONTRACT FOR ARMORY PARK AND SOFTBALL COMPLEX CONCESSIONS

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WHEREAS, in answer to notice duly published in accordance with law and the order of this City Council, proposals were received and publicly opened on January 27, 1992 at 11:00 am for the contract for the operation of concession stands at Armory Park and Softball Complex for the period February 19, 1992 through December 31, 1995, described in the Requests For Proposals approved by the City Council on January 15, 1992; and

WHEREAS, proposals were received from the following four vendors and have been compared, checked, and tabulated and a report thereof filed with the City Manager:

Food and Fun Concessions of Stockton

Snack Attack of Stockton

Nor-Cal Carts of Stockton

Gloria's Catering of Lodi

WHEREAS, proposals were evaluated on the basis of experience in concession operations, reputation, and percentage of gross receipts returned to the City; and

WHEREAS, the City Manager recommends that award of the contract for said concession operations be made to Food and Fun Concessions of Stockton. for the proposal that appears to be in the best interests of the City;

NOW, THEREFORE, BE IT RESOLVED by the Lodi City Council that award of contract for the operation of concession stands at Armory Park and the Softball Complex be and the same is hereby awarded to Food and Fun Concessions of Stockton. for the period February 19, 1992 through December 31, 1995.

Dated: February 19, 1992

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I hereby certify that Resolution No. 92-33 was passed and adopted by the City Council of the City of Lodi in a regular meeting held February 19, 1992 by the following vote:

Ayes: Council Members - ~~Hinchman~~<sup>A</sup>, Pennino, Sieglock and Pinkerton (Mayor)

Noes: Council Members - None

Absent: Council Members - Snider

  
Alice M. Reimche  
City Clerk

92-33

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